# DEPARTMENT OF HIGHER EDUCATION

# **INVITE**

# REQUEST FOR PROPOSAL Selection of Agency for Supply and Installation of Interactive Flat Panels for Smart Teaching in Government Colleges

March 2020

Department of Higher Education

Shiksha Sadan, Ground & 1st Floor, Sec - 5, Panchkula, Haryana

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## A. Document Control Sheet

| # 1 | nformation Def                               | tails   |
|-----|--|---|
| 1.  | RFP reference No.                            | KW 29/2-2018 Co (1)                               |
| 2.  | Pre-bid Meeting                              | Date: 11- March-2020                              |
|     | (Date/Time & location)                       | Time: 11 :00 AM                                   |
|     |  | Location: Conference Hall, Shikhsa Sadan          |
| 3.  | Issue of clarification to the bidders (Date) | Date: 13-March-2020                               |
| 4.  | Last date and time for                       | Date: 18-March-2020                               |
|     | submission of proposals                      | Time: 5:00 PM                                     |
| 5.  | Opening of Technical Bid                     | Date: 19-March-2020                               |
| 6.  | Date of Opening of Commercial bids           | Date: to be decided                               |
| 7.  | Contact Person                               | Name: Dr. Hemant Verma                            |
|     |  | hemant.hechry@gmail.com                           |
| 8.  | Submission mode                              | Online submission at https://etenders.hry.nic.in/ |
| 9.  | Tender Processing Fee                        | As per online mode                                |
| 10. | Cost of RFP document                         | Rs 5000 (online payment)                          |
| 11. | Bid Security Amount/EMD                      | EMD Rs 2.00 Lakhs (online payment)                |
| 12. | Method of selection                          | Quality and Cost Based System (QCBS) (70:30)      |

#### 1. Introduction

#### A. Background

The Department of Higher education, Haryana has been continuously making tremendous efforts to improve the facilities for higher education ecosystem in the state. The state has achieved remarkable progress in its higher and technical education sector and is committed in its endeavor to further provide quality education to its students. To be a door opener for the students in a rapidly globalizing world, it is important to follow the emerging technological trends that are shaping the future educational landscape. Evidently enough latest interactive teaching is changing the role of education with the introduction of smart boards, and an innovative effort of an institution helps in its academic excellence.

Through this RFP, Department of Higher Education, Haryana invites responses from eligible and reputed agency/organization to deliver and install interactive flat panels across various government colleges in Haryana. This invitation to bid is open to all bidders meeting the eligibility criteria as mentioned in this RFP Document.

## 2. Scope of work

Department of Higher Education, Haryana, intends to select an Agency/Organization to deliver and install 492 units of interactive flat panels across various government colleges in Haryana and 117 units of interactive flat panels for Department of Technical Education, Haryana.

Rates quoted by the agency will remain **valid for two year** (from the date of awarding the contract). During this period, department may like to place orders for additional unit on the price quoted by selected agency.

#### 2.1 Minimum Specification

The following are the minimum specifications for interactive flat panel, however, bidders can provide the flat panel with higher specifications.

| Items   | Particulars            | Specifications                    |
|---------|------------------------|-----------------------------------|
| Display | Diagonal Size          | 75 inches                         |
|         | Commercial Grade Panel | Yes                               |
|         | Screen Type            | TFT LCD Module with LED Backlight |

|                   | Aspect Ratio                     | 16:09                                   |  |
|-------------------|----------------------------------|---|--|
|                   | Resolution                       | 4K UHD 3840(H)*2160(V)                  |  |
|                   | Response Time                    | ≤ 4ms                                   |  |
|                   | Refreshing Frequency             | 60Hz                                    |  |
|                   | Brightness with glass (typ)      | 450cd/m2                                |  |
|                   | Contrast Ratio                   | 4000:1                                  |  |
|                   | Viewing Angle                    | 178°                                    |  |
|                   | USB 2.0                          | 2                                       |  |
|                   | USB 3.0                          | 1                                       |  |
|                   | Touch USB                        | 2                                       |  |
|                   | Life Time                        | 50000 Hours                             |  |
|                   | Speaker Type                     | Built-in Speaker                        |  |
| Mic               | Mic                              | Preferably in-built                     |  |
| Camora            | Camera                           | Preferably in-built camera for          |  |
| Camera            |                                  | recording                               |  |
| Audio             | Output Power                     | 15W*2                                   |  |
|                   | HDMI Port                        | 2                                       |  |
| Ports/ Connectors | VGA In                           | 1                                       |  |
|                   | Audio Port                       | 1                                       |  |
|                   | RS232                            | 1                                       |  |
|                   | LAN                              | Yes                                     |  |
|                   | Sensing Type                     | Infrared recognition                    |  |
| Touch System      | Touch point                      | 20 touch points                         |  |
|                   | Writing Response                 | single-touch >=6mm and multi-touch ≥3mm |  |
|                   | Touch Tool                       | Finger, Finger cover by glove, Opaque   |  |
|                   |                                  | objects                                 |  |
|                   | Surface Hardness                 | 7H Toughened Glass                      |  |
|                   | Type of Surface                  | Anti Scratch & Anti Glare               |  |
|                   | Туре                             | Detachable PC module                    |  |
| PC Module (OPS)   | СРИ                              | AMD A^ or Intel® Core™ i3/i5            |  |
|                   | RAM                              | 4GB                                     |  |
|                   | Storage                          | 128GB SSD or 500GB SATA                 |  |
|                   | Graphics                         | Integrated HD Graphics                  |  |
|                   | Sound Card                       | Integrated High Definition Audio        |  |
|                   |                                  | Stereo                                  |  |
|                   | Networking                       | 10/100/1000M                            |  |
|                   | WIFI                             | 802.11ac/ Dual Band (2.4GHz/5GHz)       |  |
|                   | Operating System (Pre-Installed) | Windows 10                              |  |
|                   | USB 2.0                          | 4                                       |  |
|                   | USB 3.0                          | 2                                       |  |
|                   | LAN(RJ45)                        | 1                                       |  |
|                   | VGA Output                       | 1                                       |  |

|              | Audio Port                  | 1 |
|--------------|-----------------------------|---|
|              | Mic Port                    | 1 |
|              | HDMI Port                   | 1 |
|              | USB Cable                   | 1 |
| Accessory    | Writing Pen                 | 2 |
|              | Remote Control              | 1 |
| UPS          | 1 KVA UPS with metal Casing | 1 |
|              | With 15-20 minutes back up  |   |
| Installation | Wall mounted                |   |
| Warranty     | 2 Year                      |   |

#### **Software Feature Specification**

- Interactive Board software must have Shape recognition, Gesture recognition,
   Native Handwriting recognition and Voice recognition and it should recognize the hotkeys in software.
- Screen Mirroring function should be provided, wherein four mobile phones can be mirrored at a single point of time.
- 3. Writing software shall include minimum features like choose, pens, annotate, erase, color, shapes, sizes, text, Edit, fonts, stamp, move, capture, picture, video, save, Rotate, undo, image gallery, print, floating key- board and Background etc.
- 4. Remote teaching facility over network through Audio, Video & Text should be provided Software should be compatible with Mac & Linux and should allow the Screen Splitting and Screen Mirroring on Linux as well Software should have floating tool bar which can be extended or shrinked.
- 5. The floating toolbar should allow addition or removal of any supported software functions.

## 3. Eligibility criteria, Technical and Financial capability of bidders

#### 3.1. Eligibility of applicants

As part of eligibility criteria, only those bidders who meet the following prequalification criteria are eligible to participate in the Technical and Financial bidding process. Bidders failing to meet these criteria or not submitting requisite supporting documents / documentary evidence for supporting prequalification criteria are liable to be rejected summarily

To be eligible for evaluation of the Proposal, the Bidder shall fulfill the following Minimum Eligibility Criteria:

| S.  | Minimum Eligibility Criteria  | Proof to be submitted for fulfilling  |
|-----|---|---|
| No. |   | the Eligibility Criteria  |
| 1   | Bidder and OEM should be a registered company under Companies Act 1956/2013 or a Partnership firm under the Indian Partnership Act, 1932/2013; and should be in existence.      | In case of a company, certificate of Incorporation should be submitted along with Memorandum and Articles of Association In case of a partnership firm, certificate of registration should be submitted |
| 2   | The Authorized Signatory signing the bid should be duly authorized by the board of Directors of the Bidding Company to sign the Bid and the Contract/Agreement of their behalf. | A certificate from the company secretary of the bidder certifying that the Bid signatory is the authorized by the Board of Directors of the Company to do so, with resolution number and date.          |
| 3   | The bidder or OEM shall be financially sound having minimum average annual turnover of INR 10 Crores in India for last 3 financial years  | CA certificate (as per Form Tech 3)   |
| 4   | The Bidder or OEM must be in similar business of supplying hardware, peripherals to government departments for last 3 years   | Signed Self-Declaration with Copy of purchase orders conforming the same.   |
| 5   | The bidder or the OEM should have installed minimum 1000 classrooms in last 3 years of similar solution   | Letter of agreement/ Certificate of Completion/ CA certificate ( as per Tech 4)   |

| 6  | Bidder and OEM should not currently be blacklisted by any of the State/Central Government or organizations of the State/Central Government in India and the bidder shall not be under declaration of ineligibility for corrupt or fraudulent practices. | respective bidder and OEM   |  |
|----|---|---|--|
| 7  | The bidder and OEM must submit their valid PAN, TAN and GST Registration Number on their letter head.   | Copy of PAN, TAN and GST  |  |
| 8  | Bidder or OEM should have minimum 20 employees on rolls from last 3 years.  | Undertaking on company's letter Head and signed by Authorized Signatory       |  |
| 9  | Technical Compliance to Specifications  | As per Form Tech 6  |  |
| 10 | The bidder shall provide Product literature   | Copy of Product literature  |  |
| 11 | Manufactural Authorization Form (MAF) from the OEM  |   |  |
| 12 | The bidder or OEM should possess ISO 9001:2015 certification or higher  | Copy of the valid ISO Certificates issued from the accreditation organization |  |
| 13 | The Bidder or OEM should submit BIS, and RoHS certificates  | Copy of the valid BIS and RoHS certificate                                    |  |

#### Note:

- 1. One OEM cannot bid with multiple partners/bidders
- 2. Local suppliers under Make in India initiative are also eligible to apply as per Public Procurement (Preference to Make in India) order by Department for Promotion of Industry and Internal Trade, Government of India
- 3.Last Three-Year means- FY 2016-17,2017-18 and 2018-19

#### 3.2. Technical bid qualification

Technical evaluation will be done only for those bidders who have qualified the prequalification stage. The technical evaluation of the qualified bidders shall be done based on the following evaluation criteria: -

| S.N     | Evaluation Criteria                                   | Maximum     | Reference                  |
|---------|---|-------------|----------------------------|
|         |   | marks       | document                   |
| 1       | The bidder or OEM shall be financially sound          | 15 marks    | CA certificate             |
|         | having minimum average annual turnover of             |             | (as per Form Tech 3)       |
|         | INR 10 Crores in India for last 3 financial years     |             |                            |
| 2       | The bidder or the OEM should have                     | 20 marks    | Letter of agreement/       |
|         | installed minimum 1000 classrooms in last             |             | Certificate of Completion/ |
|         | 3 years of similar solution                           |             | CA certificate             |
|         |   |             | (as per Form Tech 4)       |
| 3       | The bidder or the OEM should have                     | 20 marks    | Letter of agreement/       |
|         | successfully installed Interactive Panel              |             | Certificate of Completion/ |
|         | worth Rs.3 crores during the last three               |             | CA certificate             |
|         | financial years.                                      |             | (as per Form Tech 4)       |
| 4       | Bidder or OEM should have minimum 20                  | 10 marks    | Undertaking on             |
|         | employees on rolls from last 3 years.                 |             | Company's letter head      |
|         |   |             | and signed by Authorized   |
|         |   |             | Signatory                  |
| 5       | Technical Presentation and Demo                       | 35 marks    |                            |
|         | Demo of the product as per                            |             |                            |
|         | required specifications                               |             |                            |
|         | Product features                                      |             |                            |
|         | • Product reatures                                    |             |                            |
|         |   |             |                            |
|         | Total   | 100 marks   |                            |
| Note: L | <br>.ast Three-Year means- FY 2016-17,2017-18 and 201 | <i>8-19</i> |                            |

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#### 3.3. Evaluation of Technical proposal

The minimum Technical Qualification score for the bidder to be qualified is 70 for opening of Financial Bid. The Bidder shall be selected on the basis of QCBS Method, whereby technical proposal will be allotted weightage of 70% and financial proposal will be allotted weightage of 30%.

#### 3.4. Evaluation of financial proposal

- i. In the second stage, the financial evaluation will be carried out. Each Financial Proposal will be assigned a financial score (SF).
- ii. For financial evaluation, the total cost indicated in the Financial Proposal will be considered.
- iii. The department will determine whether the Financial Proposals are complete, unqualified and unconditional. The cost indicated in the Financial Proposal shall be deemed as final and reflecting the total cost of services. Omissions, if any, in costing any item shall not entitle the bidder to be compensated and the liability to fulfill its obligations as per the TOR within the total quoted price shall be that of the Consultant. The lowest financial proposal (FM) will be given a financial score (SF) of 100 points. The financial scores of other proposals will be computed as follows:

 $SF = 100 \times FM/F$  (F = amount of Financial Proposal of the applicant)

#### 3.5. Combined and Final Evaluation

- i. Proposals will finally be ranked according to their combined technical (ST) and financial (SF) scores as follows:
- ii.  $S = ST \times 0.70 + SF \times 0.30$  (Where S is the combined score)
- iii. The Selected Bidder shall be the First Ranked Bidder (having the highest combined score). The Next Ranked Bidder shall be kept in reserve and maybe invited for negotiations in case the selected Bidder withdraws, or fails to comply with the requirements specified in this document.

# 4. Information and instructions to the bidders – General instruction

## 4.1. Checklist of Submission

| #   | Criteria/Form  | Documents required   | Status<br>(Submitted/<br>Not<br>Submitted) | Page No. |
|-----|--|--|--|----------|
| 1 2 | Applicant must be an Indian entity Tender Processing fee   | Certificate of incorporation As per Online payment   |  |          |
| 3   | Bid Security Amount  | EMD Rs 2.00 Lakhs. (online payment)  |  |          |
| 5   | Tender Fee Bidder and OEM should be a registered company under Companies Act 1956/2013 or a Partnership firm under the Indian Partnership Act, 1932/ 2013; and should be in existence. | Rs 5000 (online payment)  In case of a company, certificate of Incorporation should be submitted along with Memorandum and Articles of Association  In case of a partnership firm, certificate of registration should be submitted |  |          |
| 6   | The Authorized Signatory signing the bid should be duly authorized by the board of Directors of the Bidding Company to sign the Bid and the Contract/Agreement of their behalf.        | A certificate from the company secretary of the bidder certifying that the Bid signatory is the authorized by the Board of Directors of the Company to do so, with resolution number and date.                                     |  |          |
| 7   | The bidder and OEM must submit<br>their valid PAN, TAN and GST<br>Registration Number on their letter<br>head.   | Copy of PAN, TAN and GST<br>Registration Number  |  |          |
| 8   | The bidder or OEM shall be financially sound having minimum average annual turnover of INR 10 Crores in India for last 3 financial years 2016-17, 2017-18, 2018-2019                   | Audited Balance Sheets, Profit and Loss Account of last three years along with CA Certificate with CA's Registration Number and Seal. (as per Tech 3)  |  |          |
| 9   | The Bidder or OEM must be in similar business of supplying hardware, peripherals to government departments for last 3 years  | Signed Self-Declaration with Copy of purchase orders conforming the same.  |  |          |

| #  | Criteria/Form  | Documents required  | Status<br>(Submitted/<br>Not<br>Submitted) | Page No. |
|----|--|---|--|----------|
| 10 | The bidder or the OEM should have installed minimum 1000 classrooms in last 3 years of similar solution  | Letter of agreement/<br>Certificate of Completion/ CA<br>certificate ( as per Tech 4) |  |          |
| 11 | The bidder or the OEM should have successfully installed Interactive Panel worth Rs.3 crores during the last three financial years.  | Letter of agreement/<br>Certificate of Completion/ CA<br>certificate ( as per Tech 4) |  |          |
| 12 | Bidder or OEM should have minimum 20 employees on rolls from last 3 years.   | A self-declaration on bidders letter head as per                                      |  |          |
| 13 | Technical Compliance to Specifications   | As per Form Tech Form 6   |  |          |
| 14 | The bidder shall provide Product literature  | Copy of Product literature  |  |          |
| 15 | The bidder or OEM should possess ISO 9001:2015 certification or higher   | Copy of the valid ISO Certificates issued from the accreditation organization         |  |          |
| 16 | The Bidder or OEM should submit BIS, and RoHS certificates   | Copy of the valid BIS and RoHS certificate  |  |          |
| 17 | Manufactural Authorization Form (MAF) from the OEM   |   |  |          |
| 18 | 1. The bidder and OEM should: - a) Not be insolvent, in receivership, bankrupt or being wound up, not have its affairs administered by a court or a judicial officer, not have its business activities suspended and must not be the subject of legal proceedings for any of the foregoing reasons. b) Not have their Directors and officers been convicted of any criminal offence related to their professional conduct or the making of false statements or misrepresentations as to their qualifications to enter into a procurement process, or not have been otherwise disqualified pursuant to debarment proceedings. c) Not have a conflict of interest in the procurement in question as specified in the bidding document. | A self-declaration on letter head of respective bidder and OEM                        |  |          |

| #  | Criteria/Form  | Documents required | Status<br>(Submitted/<br>Not<br>Submitted) | Page No. |
|----|--|--------------------|--|----------|
|    | d) Comply with the code of integrity as specified in the bidding document.   |                    |  |          |
|    | 2. A firm is not eligible to participate in<br>this project while under sanction by<br>Education Department, GoH or<br>debarred/blacklisted by any State and<br>Central Government |                    |  |          |
| 19 | Technical Proposal Submission Form   | Form Tech 1        |  |          |
| 20 | Bidder and OEM Details   | Form Tech 2        |  |          |
| 21 | Financial Information  | Form Tech 3        |  |          |
| 22 | Experience of bidder   | Form Tech 4        |  |          |
| 23 | Approach, Methodology and Work Plan  | Form Tech 5        |  |          |
| 24 | Technical Compliance   | Form Tech 6        |  |          |
| 25 | Performa for Commercial cost   | Form FIN 1         |  |          |

#### 4.2. Important Instructions

#### 4.2.1 Registration of bidders on e-Procurement Portal

All the bidders intending to participate in the tenders process online are required to get registered on the e - Procurement Portal i.e. https://etenders.hry.nic.in/. Please visit the website for more details.

#### 4.2.2 Obtaining a Digital Certificate

- i. The Bids submitted online should be encrypted and signed electronically with a Digital Certificate to establish the identity of the bidder bidding online. These Digital Certificates are issued by an Approved Certifying Authority, by the Controller of Certifying Authorities, Government of India.
- ii. The bidders may obtain Class-II or III digital signature certificate from any Certifying Authority or Sub-certifying Authority authorized by the Controller of Certifying Authorities
- iii. Bid for a particular tender must be submitted online using the digital certificate (Encryption & Signing), which is used to encrypt and sign the data during the stage of bid preparation.
- iv. If the digital certificate issued to the authorized user of a firm is used for signing and submitting a bid, it will be considered equivalent to a no-objection certificate /power of attorney / lawful authorization to that User. The firm has to authorize a specific

individual through an authorization certificate signed by all partners to use the digital certificate as per Indian Information Technology Act 2000. Unless the certificates are revoked, it will be assumed to represent adequate authority of the user to bid on behalf of the firm in the department tenders as per Information Technology Act 2000. The digital signature of this authorized user will be binding on the firm.

#### 4.2.3 Download of Tender Documents

The tender documents can be downloaded free of cost from the eProcurement portal https://etenders.hry.nic.in/nicgep/app

#### 4.3. Pre-bid meeting

Pre bid meeting will be done by Department of Higher Education, Panchkula as per the data sheet. Bidders may request a clarification with regard to any part of the RFP document on or before pre-bid meeting. Any request for clarification must be sent in writing through e-mail with subject as "Selection of Agency for supply and Installation of Interactive Flat Panels for Smart Teaching" to the email id mentioned in data sheet. The format for pre-bid clarification is as follows:

| # | Section/<br>Clause No. | Name of<br>Section/<br>Clause | Text (which is mentioned and requires clarification) | Clarification required (Suggested/proposed text) |
|---|------------------------|-------------------------------|--|--|
|   |                        |                               |  |  |
|   |                        |                               |  |  |

The address for requesting clarifications and pre-bid conference detail are mentioned in Document Control Sheet.

#### 4.4. Number of Applications and costs thereof

- 4.3.1. No bidder shall submit more than one application for the Project.
- 4.3.2. The bidder shall be responsible for all of the costs associated with the preparation of their applications and their participation in the bid process. The Authority will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Bidding Process.

#### 4.5. Acknowledgement by Applicant

- 4.5.1. It shall be deemed that by submitting the Bid, the bidder has:
  - i. Made a complete and careful examination of the RFP;
  - ii. Received all relevant information requested from the department;
  - iii. Accepted the risk of inadequacy, error or mistake in the information provided in the RFP or furnished by or on behalf of the department
  - iv. Agreed to be bound by the undertakings provided by it under and in terms hereof.
- 4.5.2. The department shall not be liable for any omission, mistake or error in respect of any of the above or on account of any matter or thing arising out of or concerning

or relating to RFP or the bidding process, including any error or mistake therein or in any information or data given by the department.

#### 4.6. Right to Accept or Reject any or all Applications/ Bids

- 4.6.1. Notwithstanding anything contained in this RFP, the Authority reserves the right to accept or reject any application and to annul the bidding process and reject all Bids, at any time without any liability whatsoever or any obligation for such acceptance, rejection or annulment, and without assigning any reasons thereof. In the event, that the authority rejects or annuls all the applications/bids, it may, in its discretion, invite all applicants/bidders to submit fresh applications/bids hereunder.
- 4.6.2. The department reserves the right to reject any application and/or bid if:
  - i. At any time, a material misrepresentation is made or uncovered, or
  - ii. The applicant does not provide, within the time specified by the authority, the supplemental information sought by authority for evaluation of the application.
- 4.6.3. If such disqualification/ rejection occur after the Bids have been done and the highest bidder gets disqualified/ rejected, then the authority reserves the right to:
  - Invite the next highest bidders to match the highest bidder/ submit their bids in accordance with the RFP; or
  - ii. Take any such measure as may be deemed fit in the sole discretion of the authority, including annulment of the bidding process.
- 4.6.4. The department reserves the right to verify all statements, information and documents submitted by the applicant in response to the RFP. Any such verification or lack of such verification by the authority shall not relieve the applicant of its obligations or liabilities hereunder nor will it affect any rights of the authority thereunder.

#### 4.7. Clarifications

- 4.7.1. The bidders requiring any clarification on the RFP may notify the department by email in accordance with Clause 4.3. The department shall endeavor to respond to the queries within the period specified therein, but no later than the date stipulated in Document Control Sheet. The responses will be sent by e-mail. The department will forward all the queries and its responses thereto, to only the purchasers of the RFP without identifying the source of queries. The department may choose to upload the responses only on the websites specified in the RFP advertisement.
- 4.7.2. The department shall endeavor to respond to the questions raised or clarifications sought by the applicants. However, the department reserves the right not to respond to any question or provide any clarification, in its sole discretion, and nothing in this clause shall be taken or read as compelling or requiring the authority to respond to any question or to provide any clarification.
- 4.7.3. The department may, on its own, if deemed necessary, issue interpretations and clarifications to all applicants. All clarifications and interpretations issued by the department shall be deemed to be part of the RFP. Verbal clarifications and

information given by the department or its employees or representatives shall not in any way or manner be binding on the department.

#### 4.8. Amendment of RFP

- 4.8.1. At any time prior to the deadline for submission of bid, the department may, for any reason, whether at its own initiative or in response to clarifications requested by the bidders, modify the RFP by the issuance of Addendum.
- 4.8.2. Any Addendum thus issued will only be uploaded on Haryana e-procurement website (https://etenders.hry.nic.in/nicgep/app)
- 4.8.3. In order to afford the bidders, a reasonable time in which to take an Addendum into account, or for any other reason, the department may, at its own discretion, extend the application due date.

#### 4.9. Language of proposal

- 4.9.1. The application and all related correspondence and documents should be written in the English language. Supporting documents and printed literature furnished by the bidder with the application may be in any other language provided that they are accompanied by appropriate translations of the pertinent passages in the English language, duly authenticated and certified by the applicant. Supporting materials, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the bid, the English language translation shall prevail.
- 4.9.2. All communication provided should be legible, and wherever the information is given in figures, the same should also be mentioned in words. In case of difference in amounts stated in figures and words, the amount stated in words only will be taken as correct and final.

#### 4.10. Format and Signing of application

- 4.10.1. The proposal shall provide all information sought under this RFP. The department would evaluate only those bids that are received in the required format and complete in all respects. Incomplete and / or conditional bid shall be liable for rejection.
- 4.10.2. The bidder shall prepare separate files for Pre-qualification document, technical document and financial document.
- 4.10.3. The proposal shall be typed or written in indelible ink, stamped (Company/firm stamp or seal) and signed by the Authorized signatory of the applicant who shall also initial each page. In case of printed and published documents, only the cover shall be initialled. All the alterations, omissions, additions or any other amendments made to the bid shall be initialled by the person(s) signing the bid. The proposal shall contain page numbers and shall be in pdf format only.

#### 4.11. Submission of proposal

4.11.1. The bidders shall upload the required technical and commercial documents online on https://etenders.hry.nic.in/nicgep/app using the digital certificate

#### 4.12. Application due date

- 4.12.1. The bids should be submitted before time mentioned in Document control sheet in the manner and form as detailed in this RFP.
- 4.12.2. In the event that the due date for the bid submission is a holiday for the department, the next working day (at same time) will be the date of submission.
- 4.12.3. The department may, in its sole discretion, extend the application due date by issuing an Addendum in accordance with Clause 4.8 uniformly for all applicants.

#### 4.13. Late applications

Applications received by the Authority after the application due date shall not be eligible for consideration and shall be summarily rejected. Authority shall not be responsible for any delay in submission of the same.

#### 4.14. Opening & Evaluation of Applications

- 4.14.1. The department would open the bids for the purposes of evaluation at the place specified in Document Control Sheet and in the presence of the applicants who choose to attend.
- 4.14.2. The bidders will be deemed to have understood and agreed that no explanation or justification on any aspect of the bidding process or selection will be given.
- 4.14.3. Any information contained in the bid shall not in any way be construed as binding on the department, its consultants, agents, successors or assigns, but shall be binding against the bidder if any project is subsequently awarded to it under the bidding process on the basis of such information.
- 4.14.4. The department reserves the right not to proceed with the bidding process at any time without notice or liability and to reject any bid without assigning any reasons.
- 4.14.5. If any information furnished by the bidder is found to be incomplete, or contained in formats other than those specified herein, the department may, in its sole discretion, exclude the relevant project from computation of the experience of the applicant.
- 4.14.6. In the event that a bidder claims credit for an Eligible Project, and such claim is determined by the department as incorrect or erroneous, the department shall reject such claim and exclude the same from computation of the experience. Where any information is found to be patently false or amounting to a material misrepresentation, the department reserves the right to reject the application and/ or bid in accordance with the provisions of Clause 4.6.

#### 4.15. Confidentiality

Information relating to the examination, clarification, evaluation, and recommendation for the short-listed pre-qualified bidders shall not be disclosed to any person who is not officially concerned with the process or is not a retained professional advisor advising the department in relation to or matters arising out of, or concerning the bidding process. The department will treat all information, submitted as part of the bid, in confidence and would require all those who have access to such material to treat the same in confidence. The department may not divulge any such information unless it is directed to do so by any statutory entity that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory entity and/or authority or as may be required by law or in connection with any legal process.

#### 4.16. Clarifications from Applicants

- 4.16.1. To facilitate evaluation of applications, authority may, at its sole discretion, seek clarifications from any applicant regarding its application. Such clarifications shall be provided within the time specified by authority for this purpose. Any request for clarifications and all clarifications shall be in writing.
- 4.16.2. If the bidder does not provide clarifications sought, as mentioned above, within the prescribed time, its bid shall be liable to be rejected. In case, the bid is not rejected, the department may proceed to evaluate the bid by construing the particulars requiring clarification to the best of its understanding, and the bidder shall be barred from subsequently questioning such interpretation of the department.

#### 4.17. Shortlisting & Notification

- 4.17.1. Based on the evaluation of bids, the department would prepare a list of bidders that shall have been qualified through the evaluation criteria and the same will be communicated to all the bidders. The department will not entertain any query or clarification from bidders who fail to qualify.
- 4.17.2. The pre-qualified/eligible bidder shall only be invited to make a presentation to the "Evaluation Committee" constituted for the purpose.
- 4.17.3. The financials of only those applicants will be opened, who have scored atleast 70 in Technical Qualification.

#### 4.18. Proprietary Data

All documents and other information supplied by the department or submitted by the bidder to the department shall remain or become the property of the department. The bidders are to treat all information as strictly confidential and shall not use it for any purpose other than for preparation and submission of their bid. The department will not return any bid or any information provided along therewith.

#### 4.19. Payment Schedule

| Sr No | Payment | Mile stone                                  | Timeline      |
|-------|---------|---|---------------|
| 1     | 80%     | Successful delivery of flat panels and all  | T+60 days (D) |
|       |         | required components at respective locations |               |

| 2 | 20% | Successful installation by the agency and on D+10 days |
|---|-----|--|
|   |     | receiving satisfactory report on the                   |
|   |     | functioning of flat panels by head                     |
|   |     | of respective college                                  |

#### 4.20. Notification of Award of Contract

The department will notify the successful bidder in writing that its proposal has been accepted. The notification of award will constitute the formation of the contract after submission of performance bank guarantee by the successful bidder.

#### 4.21. Performance Bank Guarantee (PBG)

The selected agency shall furnish an unconditional and irrevocable Performance Bank Guarantee (PBG) within 15 days of issuance of letter of award. PBG shall be furnished for an amount equal to 10% of project cost. The PBG shall remain valid for a period of ninety days beyond the date of completion of all contractual obligations of the successful bidder including warranty obligations. The said Performance Bank Guarantee be extendable by the Department as per the requirement and shall be kept in full force and effect for the full term of the Contract Agreement. No interest will be paid on the PBG.

Failure to perform services / delivery of product as per RFP conditions after acceptance of work order shall constitute sufficient grounds for revocation of the PBG.

#### 4.22. Signing of Contract

The successful bidder will sign the Contract with the department within 15 days of the release of notification and submission of PBG. After signing of the Contract, no variation in or modification of the term of the Contract shall be made except by mutual written amendment signed by both the parties

#### 4.23. Sub-contracting/Subletting

Neither party may assign nor transfer any of its rights and obligations under the Agreement to any person without the other party's consent. The successful bidder shall not assign or transfer the whole or any part of scope of work nor shall it subcontract/sublet.

#### 4.24. Warranty

The bid proposal shall be inclusive of the two-year onsite Warranty including delivery, onsite installation, onsite training and 24\*7 online support system

The selected agency shall ensure that all hardware / software operate without defect. Any modification or addition in the firmware/ software as may be required will be undertaken by the agency without any additional cost.

In addition to warranty as mentioned in above clause, the bidder shall, during the above said period replace parts, if any, and remove any manufacturing defect, if found, so as to make the device fully operative. Replacement of parts or the entire product is to be done free of cost.

All the complaints shall be rectified within 2 working days excluding the date of complaint. If the complaints are not rectified within the stipulated period as mentioned in clause above an equivalent standby shall be supplied till rectification. A penalty of 5% on the value of the item will be charged per day till the equipment is put on working condition, in case the standby item is not supplied.

#### 4.25. Price Fall

If, at any time during "the contract" the selected agency reduces the sale price, sells, or offers to sell such goods to any person/organization including the Corporation or any Department of State or Central Government or any statutory Undertaking of the Central or State Government as the case may be, at a price lower than the price chargeable under the contract, the selected agency shall forthwith notify such reduction or sell or offer to sell to the department and that very price, with due allowance for elapsed time, will be applicable to the present case and the difference in the cost would be refunded by the Bidder to the Buyer, even if the contract has already been concluded.

#### 4.26. Penalty

The selected agency shall successful delivery of flat panels and all required components at respective locations within 8 weeks. The selected agency shall strictly adhere to the timelines provided for delivery and installation. For late delivery or installation of flat panels and its other components, penalty of 2% a week shall be imposed after the schedule date. If there is further delay, penalty of 5% shall be imposed per week thereafter. In case the delay is more than one month, the contract shall be terminated and PBG shall be forfeited.

#### 4.27. Termination by default

Department may terminate the Contract if:

- a) the selected agency fails to remedy any breach hereof or any failure in the performance of its obligations hereunder, within fifteen (15) days of receipt of notice of default or within such further period as Department may have subsequently granted in writing;
- b) the selected agency becomes insolvent or bankrupt
- c) if the selected agency fails to comply decisions / mandate of Department.
- d) any document, information, data or statement submitted by the selected agency in its Proposals, based on which it was considered eligible or successful, is found to be false, incorrect or misleading; or
- e) if the acts of the selected agency are found to be unethical by Department.

#### 4.28. Dispute Resolution

In the event of any legal disputes, between parties, the appropriate court in Panchkula will have sole and exclusive jurisdiction to settle disputes

#### 4.29. Validity of Proposal

Proposals shall remain valid for a period of 180 (one hundred and eighty) days from the date of opening of Commercial Proposal. The Department reserves right to reject a proposal valid for a shorter period as non-responsive.

Prior to the expiration of the validity period, the Department will notify the successful bidder in writing or by fax or email, that its proposal has been accepted. In case the tendering process is not completed within the stipulated period, the Department, may like to request the bidders to extend the validity period of the bid. The request and the response thereto shall be made in writing. Extension of validity period by the bidder shall be unconditional. A bidder granting the request will not be permitted to modify its Proposal.

#### 4.30. Validity of Offers

The commercial price quoted in the financial bid shall be valid for a minimum period of 2 years from the date of awarding the contract. Bids mentioning a shorter validity period than specified shall be ignored/rejected and will not be accepted.

#### 4.31. Fraud & Corrupt Practices

- 4.30.1 The Applicants and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the bidding process. Notwithstanding anything to the contrary contained herein, the authority shall reject an application without being liable in any manner whatsoever to the applicant if it determines that the applicant has, directly or indirectly or through an agent, engaged in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice in the bidding process.
- 4.30.2 Without prejudice to the rights of the authority under Clause 5.1 hereinabove, if an applicant is found by the authority to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice during the bidding process, such applicant shall not be eligible to participate in any tender or RFP issued by the authority during a period of 2 (two) years from the date such applicant is found by the authority to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as the case may be.
- 4.30.3 For the purposes of this Section, the following terms shall have the meaning hereinafter respectively assigned to them:
  - "Corrupt Practice" means (i) the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the actions of any person connected with the Bidding Process (for avoidance of doubt, offering of employment to or employing or engaging in any manner whatsoever, directly or indirectly, any official of the Authority who is or has been associated in any manner, directly or indirectly with the Bidding Process or the LOA or has dealt with matters concerning the Concession Agreement or arising there from, before or after the execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of the Authority, shall be deemed to constitute influencing the actions of a person connected with the Bidding Process); or (ii) save and except as permitted under Clause 3, engaging in any manner whatsoever, whether during the Bidding Process or after the issue of the LOA or after the execution of the Agreement, as the case maybe, any person in respect of any matter relating to the Project or the LOA or the Concession Agreement, who at any time has been or is a legal, financial or technical adviser of the Authority in relation to any matter concerning the Project;
  - II. "Fraudulent practice" means a misrepresentation or omission of facts or suppression of facts or disclosure of incomplete facts, in order to influence the Bidding Process;
  - III. "Coercive practice" means impairing or harming or threatening to impair or harm, directly or indirectly, any person or property to influence any person's participation or action in the Bidding Process;
  - IV. "Undesirable practice" means (i) establishing contact with any person connected with or employed or engaged by the Authority with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the Bidding Process; or (ii) having a Conflict of Interest; and

V. "Restrictive practice" means forming a cartel or arriving at any understanding or arrangement among Applicants with the objective of restricting or manipulating a full and fair competition in the Bidding Process.

## 5. Roles and Responsibilities

#### 5.1. Responsibilities of the Department

- Nomination of a nodal officer for all communications & interaction required for this project.
- 2. Carry out project activities which fall under the department's responsibility, within reasonable time limits, particularly in matters related to reviews, approvals, acceptance, etc. Delay on any activities by the department shall not be on the bidder.
- 3. Provide the required timely access to required data and information and to resolve any issues as may be necessary for the selected agency to carry out their obligations under this contract.
- 4. Report technical issues to the selected bidder's personnel for resolution.
- 5. Provide all necessary data/content.
- 6. The department shall periodically review the implementation progress of the project

#### 5.2. Responsibilities of the Agency

- Nominate a senior person in the capacity of a Project manager, who will serve as the single point of contact for the department and shall attend all meetings related to the project.
- 2. Plan and execute the project through a suitably qualified technical team. As part of this requirement, submit a project plan and keep it updated at all times.
- 3. Provide Comprehensive Technical Documents and User Manuals
- 4. Impart training to the end users and also develop Training materials.
- 5. Provide implementation and other support services, as proposed and mutually agreed upon, to ensure that the solution is rolled out to all the participating stakeholders and is smoothly operational as per the work (project) plan that is agreed upon.

- 6. Provide the said maintenance and support for the period of the contract as agreed upon.
- 7. Submit periodic reports and support project reviews as may be agreed and necessary.
- 8. At the end of Maintenance and Support period, assist in smooth transition of the operations to the department.

## 6. APPENDIX

# 6.1. Form Tech 1 — Technical Proposal Submission Form

| To Director,  |
|---|
| Department of Higher Education  |
| Date:   |
| Dear Sir:   |
| We, the undersigned, offer to provide our proposal for the assignment 'Selection of Agency for supply and Installation of Interactive Flat Panels for Smart Teaching" in accordance with your Request for Proposal dated We are hereby submitting our Proposal only through online mode, which includes Technical Proposal, and a Financial Proposal. |
| We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification. Our Proposal is binding upon us and subject to the modifications resulting from Contract negotiations.   |
| We undertake, if our Proposal is accepted, to initiate the services related to the assignment not later than the date indicated in Document Control sheet.  |
| We understand you are not bound to accept any Proposal you receive.   |
| Yours sincerely,  |
|   |
| Authorized Signature [In full and initials]:  |
| Name and Title of Signatory:  |
| Name of Firm:   |
| Address:  |
| Location:Date:  |
| Email ID:   |
| Telephone No (s):   |

## 6.2. Form Tech 2 Details of Bidder and OEM

| Form A: Details of the Bidder             |  |  |  |  |  |
|---|--|--|--|--|--|
| Name                                      |  |  |  |  |  |
| Date of Incorporation                     |  |  |  |  |  |
| Date of Commencement of Business          |  |  |  |  |  |
| Address of Headquarters                   |  |  |  |  |  |
| Address of the Registered Office in India |  |  |  |  |  |
| Contact detail of Authorized person       |  |  |  |  |  |
| (name, address, phone no. and email)      |  |  |  |  |  |

| Form A: Details of the OEM                |  |  |  |  |  |
|---|--|--|--|--|--|
| Name                                      |  |  |  |  |  |
| Date of Incorporation                     |  |  |  |  |  |
| Date of Commencement of Business          |  |  |  |  |  |
| Address of Headquarters                   |  |  |  |  |  |
| Address of the Registered Office in India |  |  |  |  |  |
| Contact detail of Authorized person       |  |  |  |  |  |
| (name, address, phone no. and email)      |  |  |  |  |  |

## **6.3.** Form Tech 3 Financial Information

| For A3: Financial Information – From India Operations |            |            |            |  |  |  |
|---|------------|------------|------------|--|--|--|
|   | FY 2016-17 | FY 2017-18 | FY 2018-19 |  |  |  |
| Annual  |            |            |            |  |  |  |
| Turnover (in  |            |            |            |  |  |  |
| INR Crores)   |            |            |            |  |  |  |
| Other Relevant Information                            |            |            |            |  |  |  |

## 6.4. Form Tech 4 – Experience of bidder

| Assignment name:  | Approx. Value of Contract: (Mandatory field) (Mention contract value in INR or provide ranges) |  |  |  |
|---|--|--|--|--|
| Country:<br>Location within country   | Duration of assignment (months):   |  |  |  |
| Name of Employer:   | Total No. of staff-months of the assignment:   |  |  |  |
| Address:  | Approx. value of the services provided by your firm under the contract (in INR):               |  |  |  |
| Start date (month/year): Completion date (month/year):  | No of professional staff-months provided   |  |  |  |
| Name of senior professional staff of your firm involved & functions performed (indicate most significant profiles such as Project Director/Coordinator, Team Leader): |  |  |  |  |
| Narrative description of Project:   |  |  |  |  |
| Description of actual services provided by your staff within the assignment:  |  |  |  |  |

Note: Please provide the copy of Letter of agreement/ Certificate of Completion for each project

# 6.5 Form Tech 5 - Work Plan for Performing the Assignment

# 6.6. Technical Compliance

Following are the Technical compliance to the specifications of interactive flat panel

| Items   | Particulars                 | Specifications                           | Specifications Offered | Compliance<br>(Yes/No) |
|---------|-----------------------------|--|------------------------|------------------------|
| Display | Diagonal Size               | 75inches                                 |                        |                        |
|         | Commercial Grade<br>Panel   | Yes                                      |                        |                        |
|         | Screen Type                 | TFT LCD Module with LED Backlight        |                        |                        |
|         | Aspect Ratio                | 16:09                                    |                        |                        |
|         | Resolution                  | 4K UHD 3840(H)*2160(V)                   |                        |                        |
|         | Response Time               | ≤ 4ms                                    |                        |                        |
|         | Refreshing<br>Frequency     | 60Hz                                     |                        |                        |
|         | Brightness with glass (typ) | 450cd/m2                                 |                        |                        |
|         | Contrast Ratio              | 4000:1                                   |                        |                        |
|         | Viewing Angle               | 178°                                     |                        |                        |
|         | USB 2.0                     | 2  |                        |                        |
|         | USB 3.0                     | 1  |                        |                        |
|         | Touch USB                   | 2  |                        |                        |
|         | Life Time                   | 50000 Hours                              |                        |                        |
|         | Speaker Type                | Built-in Speaker                         |                        |                        |
| Mic     | Mic                         | Preferably in-built                      |                        |                        |
| Camera  | Camera                      | Preferably in-built camera for recording |                        |                        |
| Audio   | Output Power                | 15W*2                                    |                        |                        |
|         | HDMI Port                   | 2  |                        |                        |

| Ports/          | VGA In                           | 1   |  |
|-----------------|----------------------------------|---|--|
| Connectors      | Audio Port                       | 1   |  |
|                 | RS232                            | 1   |  |
|                 | LAN                              | Yes   |  |
|                 | Sensing Type                     | Infrared recognition                          |  |
|                 | Touch point                      | 20 touch points                               |  |
|                 | Writing Response                 | single-touch >=6mm and multi-touch ≥3mm       |  |
| Touch System    | Touch Tool                       | Finger, Finger cover by glove, Opaque objects |  |
|                 | Surface Hardness                 | 7H Toughened Glass                            |  |
|                 | Type of Surface                  | Anti Scratch & Anti Glare                     |  |
|                 | Туре                             | Detachable PC module                          |  |
| PC Module (OPS) | CPU                              | AMD A^ or Intel® Core™ i3/i5                  |  |
|                 | RAM                              | 4GB   |  |
|                 | Storage                          | 128GB SSD or 500GB SATA                       |  |
|                 | Graphics                         | Integrated HD Graphics                        |  |
|                 | Sound Card                       | Integrated High Definition Audio Stereo       |  |
|                 | Networking                       | 10/100/1000M                                  |  |
|                 | WIFI                             | 802.11ac/ Dual Band (2.4GHz/5GHz)             |  |
|                 | Operating System (Pre-Installed) | Windows 10                                    |  |
|                 | USB 2.0                          | 4   |  |
|                 | USB 3.0                          | 2   |  |
|                 | LAN(RJ45)                        | 1   |  |
|                 | VGA Output                       | 1   |  |
|                 | Audio Port                       | 1   |  |
|                 | Mic Port                         | 1   |  |
|                 | HDMI Port                        | 1   |  |

|              | USB Cable            | 1 |  |
|--------------|----------------------|---|--|
| Accessory    | Writing Pen          | 2 |  |
|              | Remote Control       | 1 |  |
| UPS          | 1 KVA UPS with metal | 1 |  |
|              | Casing               |   |  |
|              |                      |   |  |
|              | With 15-20 minutes   |   |  |
|              | back up              |   |  |
| Installation | Wall mounted         |   |  |
|              |                      |   |  |
| Warranty     | 2 Year               |   |  |
|              |                      |   |  |

#### **Software Features**

| Specifications   | Specifications Offered | Compliance (Yes/No) |
|--|------------------------|---------------------|
| Shape recognition, Gesture recognition, Native Handwriting             |                        |                     |
| recognition and Voice recognition and it should recognize the hotkeys  |                        |                     |
| in software.   |                        |                     |
| Screen Mirroring function wherein four mobile phones can be            |                        |                     |
| mirrored at a single point of time                                     |                        |                     |
| Writing software shall include minimum features like choose, pens,     |                        |                     |
| annotate, erase, color, shapes, sizes, text, Edit, fonts, stamp, move, |                        |                     |
| capture, picture, video, save, Rotate, undo, image gallery, print,     |                        |                     |
| floating key- board and Background etc                                 |                        |                     |
| Remote teaching facility over network through Audio, Video & Text      |                        |                     |
| should be provided Software should be compatible with Mac & Linux      |                        |                     |
| Screen Splitting and Screen Mirroring on Linux as well Software should |                        |                     |
| have floating tool bar which can be extended or shrinked               |                        |                     |
| The floating toolbar should allow addition or removal of any           |                        |                     |
| supported software functions   |                        |                     |

## **Any Technical Deviation**

| S.N | Specifications | Deviation |
|-----|----------------|-----------|
|     |                |           |
|     |                |           |

(Signature of the Authorized Person)

Date:

## **Format for Financial Bid**

| Date | d:  |
|------|---|
| То   |   |
|      |   |
|      |   |
|      |   |
| Tel: |   |
| Fax: |   |
| Sub: | Selection of Agency for supply and Installation of Interactive Flat Panels for Smart Teaching in Government Colleges"   |
| Dear | Sir,  |
| 1.   | With reference to your RFP document dated XXXX I/we, having examined the Bidding Documents and understood their contents, and pursuant thereto, hereby submit my/our Financial Bid for the aforesaid mentioned services as per Schedule of Requirements and other terms of the RFQ cum RFP. The Bid is unconditional and unqualified. |
| 2.   | Our Financial Bid offer is INR [] per unit {(in words)} (exclusive of applicable taxes) .   |
| 3.   | I/We agree to keep this offer valid for 180 (One Hundred Eighty days) days from the Bid Due Date specified in the RFQ cum RFP.  |
| 4.   | In additional to above cost, Annual Maintenance Charges (AMC) per year for interactive flat panel along with other components after the completion of warranty is INR [   |
| 5.   | I/We agree and undertake to abide by all the terms and conditions of the Bidding  |

Documents. By filling this Form online, we hereby irrevocably consent and agree to be

bound by all the terms and conditions set out hereunder.

6. I / We further confirm that we shall not demand Additional Fee, any other charges etc. from Haryana Government during the mentioned Period

We hereby declare that our Financial Proposal is unqualified and unconditional in all respects and there are no deviations from the stated terms in the Bidding Documents.

Yours faithfully,

(Signature of the Authorized signatory)

(Name and designation of the of the Authorized signatory)

Note:-

The Financial bid quote shall include 2-year warranty, logistic and installation charges.

The Bidder shall not quote in decimal or fraction and shall provide the quote both in figures and words. Further the quote in words shall take precedence over figures and shall be deemed as final.

Any conditional Bid shall be summarily rejected.